

Dear Community Partner,

Annually, the Linda Vista Multi-Cultural Fair and Parade attracts over <u>15,000</u> attendees of diverse geographic, demographic, and ethnic backgrounds, including over 80 vendor booths, 7 sponsors, 2 Entertainment stages, and the largest Parade in its festival history; the Fair & Parade continues its growth success! We are currently planning the 39th Annual Linda Vista Multi-Cultural Fair & Parade. We would like to invite you to participate as a Sponsor for one of San Diego's best-regarded multi-cultural street celebrations. This joyous occasion takes place on the 6900 block of Linda Vista Road, Saturday, April 27, 2024, from 10:00am-5:00pm.

The Fair is set in the heart of one of the City's most culturally diverse areas, Linda Vista. The Fair continues to offer San Diegans a fun and family-friendly place to enjoy a day-long program of free live-entertainment, informational booths, arts and crafts, a lively parade, activities for children, ethnic foods from around the world, and more!

Your Sponsorship is important to us as we focus on sharing our resources with the Linda Vista neighborhood in 2024. It is the support and sponsorship of companies and organizations such as yours that has made this festival the great community success it has become. We trust you will consider joining us for a day of encouragement and support for the community that provides the chance to grow healthy together.

Enclosed please find details about Sponsorship Opportunities and Benefits, a few of which are limited and an exclusive benefit for you! To be included in all festival marketing materials, sponsorship deadline is *MARCH 25, 2024*.

We are very excited for the upcoming Festival! Should you have any questions regarding sponsorships or the Fair & Parade in general, please do not hesitate to contact us. We will be happy to provide any information needed.

We look forward to your sponsorship of this established cultural asset of San Diego and continued community partnership.

Sincerely,

Lauren Garces Fair Director



COMMUNITY PARTNERSHIP OPPORTUNITIES

FESTIVAL TITLE SPONSOR - \$10,000

- Recognition as Festival Title Sponsor presenting 39th annual Linda Vista Fair & Parade
- Company name and logo prominently displayed at the Main Stage
- Recognized at the Opening Ceremony as the Festival Title Sponsor and mentioned several times during the announcement of the parade and in between performances at the Main Stage
- Included amongst VIPs and elected officials with speaking opportunity at Opening
- Opportunity to introduce an elected official
- Opportunity to ride in Vanguard Division of Parade with company name and logo banner on parade vehicle
- Front cover display of company name and logo in fair program guide and full-page prime ad location in the program guide distributed to attendees (Dimensions: 8.5"H x 5.5"W)
- Logo and sponsorship recognition in press releases, advertising, e-mail blast campaigns, on the LVMCF website and all other media outreach
- Company name and logo printed on Official Fair T-shirts
- Two complimentary (10'x10') booths includes 6' table, canopy, electricity and preferred location

COMMUNITY STAGE/WORLD ARTS STAGE PARTNER - \$5,000

Exclusive sponsorship theme stage includes:

- Company name and logo will be prominently displayed at the corresponding stage
- Recognized at the Opening Ceremony as one of the Theme Stage Partners, mentioned during the parade and from the Theme Stages in between performances
- Speaking opportunity and introduction of an entertainment act at one of the two theme stages
- Opportunity to ride in First Division of Parade with company name and logo bannered on parade vehicle
- Inside cover display of company name and logo in fair program guide and full-page prime ad location in the program guide distributed to attendees (Dimensions: 8.5"H x 5.5"W)
- Logo and sponsorship recognition in press releases, advertising, email blast campaigns, and on the LVMCF website
- Company name and logo printed on back of Official Fair T-shirts
- One complimentary (10'x10') booth, includes 6' table and canopy

PARADE PARTNER - \$3,500

- Opportunity to ride in First Division of Parade with company name and logo bannered on parade vehicle
- Recognized at Opening Ceremony as Parade Partner and mentioned throughout the day from Main Stage
- Display of company name and logo in fair program guide and full-page prime ad location in the program guide distributed to attendees (Dimensions: 8.5"H x 5.5"W)
- Logo and sponsorship recognition in press releases, in advertising, email blast campaigns, and on the LVMCF website
- Company name and logo printed on back of Official Fair T-shirts
- One complimentary (10'x10') booth includes 6' table



THEME ZONE PARTNER - \$3,000 (exclusive)

- Company and logo prominently displayed in specialized 'Theme Zone" with Signicades
- Recognized at Opening Ceremony as Theme Zone Partner, 1-2 Minute Ceremony Speaking Time, and mentioned throughout day at Main Stage
- Opportunity to ride in First Division of Parade with company name and logo bannered on parade vehicle
- Display of company name and logo in fair program guide and full-page prime ad location in the program guide distributed to attendees (Dimensions: 8.5"H x 5.5"W)
- Logo and sponsorship recognition in press releases, in advertising, email blast campaigns, and on the LVMCF website
- Company name and logo printed on back of Official Fair T-shirts
- Site Map Redesign with Health Zone and Printed on day-of map signage

CARNIVAL ZONE PARTNER - \$2,500 (exclusive)

- Company and logo prominently displayed in the Carnival Zone
- Recognized at Opening Ceremony as Carnival Zone Partner and mentioned throughout day at Main Stage
- Opportunity to ride in First Division of Parade with company name and logo bannered on parade vehicle
- Display of company name and logo in fair program guide and full-page prime ad location in the program guide distributed to attendees (Dimensions: 8.5"H x 5.5"W)
- Logo and sponsorship recognition in press releases, in advertising, email blast campaigns, and on the LVMCF website
- Company name and logo printed on back of Official Fair T-shirts
- One complimentary (10'x10') booth includes 6' table and canopy

KID ZONE PARTNER - \$2,500 (exclusive)

- Company and logo prominently displayed in the Kid Zone
- Recognized at Opening Ceremony as Kid Zone Partner and mentioned throughout day from Main Stage
- Opportunity to ride in First Division of Parade with company name and logo bannered on parade vehicle
- Display of company name and logo in fair program guide and full-page prime ad location in the program guide distributed to attendees (Dimensions: 8.5"H x 5.5"W)
- Logo and sponsorship recognition in press releases, in advertising, email blast campaigns, and on the LVMCF website
- Company name and logo printed on back of Official Fair T-shirts
- One complimentary (10'x10') booth includes 6' table and canopy

BIG BANNER PARTNER - \$2,000 (exclusive)

- Display of company name, logo and full-page ad in the program guide distributed to attendees (Dimensions: 8.5"H x 5.5"W)
- Your logo on giant Linda Vista banner displayed at event
- Logo and sponsorship recognition in press releases, in advertising, email blast campaigns, and on the LVMCF website
- Company name and logo printed on back of Official Fair T-shirts
- One complimentary (10'x10') booth



T-SHIRT PARTNER - \$2,000 (exclusive)

- Display of company name, logo and full-page ad in the program guide distributed to attendees (Dimensions: 8.5"H x 5.5"W)
- Logo and sponsorship recognition in press releases, in advertising, email blast campaigns, and on the LVMCF website
- Company name and logo printed on front of Official Fair T-shirts as the T-shirt Sponsor
- One complimentary (10'x10') booth

SPONSOR/COMMUNITY PARTNER INFORMATION

Yes, we want to support the 39th Annual Linda Vista Multi-Cultural Fair and Parade! Enclosed is our tax-deductible donation.

COMPANY NAME (as printed in Fair Program)	
COMPANY REP	
TITLE	
PHONE	
EMAIL	
ADDRESS	
CITY, STATE, ZIP	
COMPANY WEB URL (for link from our website)	
Check the desired Partnership Level:	
Festival Title Sponsor - \$10,000	Carnival Partner - \$2,500
Theme Stage Partner - \$ 5,000Parade Partner - \$3,500Theme Zone Partner - \$3,000	 Kids Zone Partner - \$2,500 Big Banner Partner - \$2,000 T-Shirt Partner - \$2,000 Other Donation:

Please make checks payable to Linda Vista Multi-Cultural Fair, Inc.

P.O. Box 712163, San Diego, CA 92171

The Linda Vista Multi-Cultural Fair is a 501 (c) 3 non-profit organization Tax Identification Number 33-0488294

